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Office Hours: Monday to Friday – 9.00am to 5.00pm Opening Time: Gates open at 5.30am until further notice

Market Reports For Monday 16th January 2017

Market At A Glance

Prime Steers to 218p/kg & £1395 Prime Heifers to 226p/kg & £1400 Prime Bulls to 170p/kg & £1074 Cows to 161p/kg & £997 Prime Hoggs to 205p/kg & £92.50 Prime Hogg SQQ 178.6p/kg Cull Ewes to £112 Calves to £301

Monday 23rd January

Sale of Store Cattle

Catalogues & Entry Forms available by post, email or on the website www.rugbyfarmersmart.com ~ admin@rugbyfarmersmart.com

CATTLE: 62 forward

Prime Cattle: 35 forward

A few more about and many more quality cattle on parade meeting a smart trade with new vendors and old satisfied.

In the Steers some real meat and finish today seeing Limousin to 214p/kg from J Baylis & Partners ahead of R Cross at 209p/kg and Claridge at 208 p/kg. Top gross £1395 from for a mid weight from Robert Cross and Partners. Holsteins to 154p/kg.

Heifers a lovely show with meat and finish wanted and selling to 226p/ kg for Padray Farms, Thrapston ahead of Parry Walters at 225p/kg and Messrs Heckford at 222p/kg. Others from Claridge and Walters 213 and 217p/kg. Meat wanted and finish and quality bid for. Just try the trade.

Auctioneer: Tom Wrench

STEERS & BULLS: 16				
Top prices per head				
Limousin x	667kg	£1394	R W Cross & Partners	
Limousin x	634kg	£1357	J B Baylis & Partners	
Limousin x	661kg	£1315	J B Baylis & Partners	
Limousin x	601kg	£1250	J P Claridge	
Simmental	632kg	£1074	W Napier	
Top prices per kilo				
Limousin x	634 kg	214p/kg	J B Baylis & Partners	
Limousin x	667kg	209p/kg	R W Cross & Partners	
Limousin x	601kg	208p/kg	J P Claridge	
Limousin x	661kg	199p/kg	J B Baylis & Partners	

HEIFERS: 19				
Top prices per head				
Limousin x	618kg	£1396	Padray Farms	
Charolais x	652kg	£1369	Padray Farms	
Limousin	601kg	£1334	R J Heckford	
Limousin x	611kg	£1246	R W Cross & Partners	
Limousin x	549kg	£1169	JP Claridge	
Top prices per kilo				
Limousin x	618kg	226p/kg	Padray Farms	
Limousin x	517kg	225p/kg	DTP & PA Walters	
Limousin	601kg	222p/kg	R J Heckford	
Limousin	529kg	217p/kg	DTP & PA Walters	
Limousin x	549kg	213p/kg	J P Claridge	

COWS: 11 Forward

In the overage some real rotters on show, but unlike the deadweight system these going to end users who have a genuine use for the quality and class of the goods. Slips from P F Edwards to 140p/kg with aged Cows from Ralph Tustian to 134p/kg. Other Cows generally the over fat or dollies and some dollies in the 116 to 120p/kg looking as dear as anything that can pass through a ring.

Auctioneer: Tom Wrench

Calves: 16 Forward

A better yarding of calves today, with more forward, and something to suit most buyers. Top today for D & E Trice, selling a British Blue x bull calf to £301 at 5 weeks. RR Barrett & Son also sold British Blue x bulls to £300 at a similar age. Limousin x bulls to £231 from the Trice's with heifers from the same stable to £225. Hereford x bull calves from AW&J Brandreth looking a flying trade to £101 at 14 days. Black and whites from RR Barrett to £90 at one month. These sorts of numbers are much better to see, and buyers are happy to support as long as vendors keep the calves coming.

Auctioneer: Martin Lloyd

Sheep dogs trained Also working dogs for sale 07774 471234

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STAFF VACANCIES IMMEDIATELY AVAILABLE-

Due to the continued expansion of the Market, two part time positions have become available within the Offices to replace one existing staff member, and the other to expand the team. Candidates should be Computer Literate with a 'Can do' attitude. Both roles will involve Administration and Clerical works. Applicants must be able to work all sale days including Bank Holidays and be able to work as part of a team.

Call 02476 697731.

SHEEP: 3091

Prime Hoggs: 1336 forward SQQ 178.66p/kg

A slow start to the day with 300 in by 9am but the weather and road conditions eventually allowed the yard to swell over 1300 at an SQQ of 179.8/kg with trade pulled back with 44 to 46kg lambs seeing no advantage to weight over 43kg. In truth the weather and time of year now starting to show in the Hoggs with quality very few and far between. Quality though is what is wanted and truth be told 42kg quality lambs are as dear now as they have been all year reflecting the over-supply of heavy and poorer Hoggs across the land. Overnight lambs from A N Calcott & Son, Sheepy Magna the order of the day with 39kg Beltex selling to 205p/kg with 40.5kg selling to 204p/kg. Handy weight lambs with finish at 34kg from M & T Austin to 200p/kg equal with Richard Fountaine and RWH Fenemore & Son. Spec lambs today wanted and 140 lambs trading over 190p/kg. In the heavies a top ppk of 181p/kg for FJ Tombs with 47.5kg Charolais whilst B C Burton 180p/ kg for 46.5kg and K Crabtree 47kg at 180p/kg. As is being seen across the land heavies harder to sell as are over fat. Good meat though and well finished still meeting regular custom. In the lump Euro spec lambs topping at £82.50 for 40.5kg from A N Calcott & Son whilst K Crabtree £81.50 for 44.5kg and Frank Badger £80.50 for 42kg. Overall meated lambs still wanted and topping today at £92.50 from Ted Taylor for 57kg with K Crabtree 56,5kg at £91 equal with S & J Farming and £90 for 58kg from R & A Adams & Partners. Hogg trade up in the air and counter sales slow. Sadly no enthusiasm for the product at the moment from field to fork. *** STARTING THIS SUNDAY**** Belly clipping Service within the market on Sunday evening between 3 and 6pm. Hoggs now facing deductions for dirt and clippings. Please use the service or present Hoggs bellied and crutched. Hoggs that are not will be announced.

Auctioneer: Tom Wrench

Prime Hoggs: SQQ (179p/kg)				
Per kilo EURO (under 45.5kg)				
Beltex x	39.00kgs	205p/kg	A N Calcott & Son	
Beltex x	40.50kgs	204p/kg	A N Calcott & Son	
Charollais x	34.00kgs	200p/kg	M & T Austin	
Charollais x	36.00kgs	200p/kg	GR Fountaine	
Charollais x	38.00kgs	200p/kg	R W H Fenemore & Son	
Per HEAD				
Beltex x	40.50kgs	£82.50	A N Calcott & Son	
Charollais x	44.50kgs	£81.50	K Crabtree	
Beltex x	42.00kgs	£80.50	A N Calcott & Son	
Texel x	42.00kgs	£80.50	F Badger	
Beltex x	39.00kgs	£80.00	A N Calcott & Son	

Per kilo HEAVIES (45.5kg & over)				
Charollais x	47.50kgs	181p/kg	F J Tombs & Son	
Texel x	46.50kgs	180p/kg	B C Burton	
Charollais x	47.00kgs	180p/kg	K Crabtree	
Texel x	47.00kgs	180p/kg	B C Burton	
Charollais x	47.00kgs	179p/kg	F J Tombs & Son	
Per head				
Charollais x	59.00kgs	£9250	E J Taylor & Son	
Charollais x	56.50kgs	£91.00	K Crabtree	
Charollais x	57.50kgs	£91.00	S & J Farming	
Charollias x	58.00kgs	£90.00	R & E Adams & Partners	
Texel x	62.00kgs	£90.00	R & B Smith	

Cull Ewes : 645 forward

Again a good show of Ewes with 645 but as expected trade generally £5 back as supply nationally overtakes a dropping demand as the Christmas Credit Card bill hits the mat. Heavy Ewes still wanted but bad dying ewes harder to sell. Two Customers today opting to buy meat on the hook in preference to processing as Ewes begin to trade internally at upto 50pkg dead less than last week. This Centre though lucky to have such good support and competition to sustain the Ewe trade. Heavy Tups today topping at £112 from K Butcher for Charolais whilst Texel Ewes from CBE Price to £100 and Tups from Solvein Ltd saw a pen of Meatlink to £96. Top Suffolks £93.50 for M Eadon and Lleyns to £91 from Solvein Ltd. Strong Ewes from R G Elliott & Son saw £88. Mules still a good shot topping at £78 for K Butcher equal with Peanut Betteridge. Ewes generally £5 less but lean and grazing Ewes £8.

Auctioneer: Tom Wrench

Charollais x	£112.00	K Butcher	Charollais x	£92.50	K Butcher
Texel x	£100.00	C B E Price	Charollais x	£92.50	K Butcher
Meatlink	£96.00	Solvein Ltd	Lleyn	£91.00	Solvein Ltd
Suffolk x	£93.50	M Eadon	Continental x	£88.00	R G Elliot & Son
Charollais x	£93.00	K Butcher	Suffolk x	£88.00	AC & RCW Turney

Store Lambs : 564 Forward

Another larger yarding of store lambs today. Top however today for HJS Honour & Son who sold a Herdwick ram lamb in aid of the Air Ambulance, to £70 to Pak Mecca Meats, matched by RFM. JMT Engineering also reached £70 for Charollais x. Short term lambs £62 to £67, with mid-term farming sorts £50 to £60 and long term farming lambs under £50. The store trade today, though feeling the effect of the fat, would look a decent touch, with lambs looking PPK dearer than most in the fat ring!

Auctioneer: Tom Wrench

Breeding Sheep- 546

The first in-lamb ewe sale at RFM this year, and containing two genuine dispersals of sheep. First through the ring, Texel Theaves from A Hayes, scanned at 165%, realized £106. Moving through the sale saw the first part of a dispersal on behalf of Mr GH Fuller, whose first pen of North Country Mule Theaves topped the day at £157, being scanned at 180%. Mr Fuller then went on the sell 4 more pens of North Country Mule Theaves, all scanned at 200% to £156, with others at £155, £151 and £137. Moving on to the second dispersal of the day, this time a complete dispersal on behalf of JW Lowick & Son. Starting with a run of North Country Mule Theaves, scanned in lamb to a Suffolk or a Charollais, these topped at £146, with others at £138, £137 and £125. Following with Texel x NCM Theaves, realizing £118, scanned at 160% to a Suffolk, with aged ewes reaching £116, also to the Suffolk. Moving through into the older North Country Mules, topping at £90, scanned at 170% to Texel, while broken mouthed North Country Mules scanned to a Charollais reached £81. We look forward to the next in lamb sale in three weeks time.

Auctioneer: Tom Wrench



SECOND SALE OF IN-LAMB EWES ~Approximately 700 ~

Including two further Genuine Flock Dispersals;

Second consignment of the Dispersal on behalf of Messrs Fuller Farms,

Milton Keynes viz 180 Lleyn Ewes and NCM Ewes Due March.

Genuine Complete Dispersal of the Early March Lambing Flock of a Banbury Farmer. Details to Follow.

To be scanned prior to sale - Other entries expected FINAL SALE OF IN-LAMBERS 27th FEBRUARY

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Chairman's Report Year Ending April 2016

This year has been a very successful one which has seen growth in almost all areas of sales with more new clients coming on to our books every week.

The sheep numbers have continued to rise making us the leading sheep market in the Midlands averaging 3000 sheep on Mondays. This is an increase of 50% and represents a continuing year on year growth. Our client base is increasing as is the distance that they come from .This has brought in even more buyers. We can now confidently say we have buyers for all types and qualities of lambs. success is due to a number of factors but one key one is the time the staff take to sort sheep correctly into matching batches .We can sell any types but they must match and be in the right section.

The store lamb section has trebled in throughput. More sellers of fat sheep has brought more buyers for store lambs.

The cull ewe section has grown by 50% on the back of the other sheep sections.

It is easy for farmers to sell their culls as they go along through the season now that we have a proper trade.

The breeding sheep is also up 50% with us having 3 full yards for our breeding sheep sales.

To sum up each section benefits from the success of the others.

During the early part of 2016 we reconstructed the large sheep bay increasing the number of pens in that area to 230. A tremendous amount of time and effort went into firstly obtaining a considerable grant and then a lot of thought into the final design. We were on a tight schedule but credit must go to all those who helped deliver the project on time.. This has made it easier for both farmers and staff to use our facilities particularly in the cull ewe section. It is hoped that the improvements will encourage even more people to come and sell at Stoneleigh.

The store cattle section has seen a small increase. The autumn sales are a tremendous show piece for our market with 3 again capacity sales showing off what our farmers can produce. Buyers come from all around the country to these sales.

The fat cattle section continues to struggle with the need for a wholesaler to come. Our numbers have not improved and although this is a national trend we recognise the need to do more.

With the increase in numbers at the market this brings increased turnover. Unfortunately during the year we picked up a large bad debt which we managed to absorb. Credit control is the most time consuming and stressful part of the business.

The cleaning of the market is still the very challenging. This is the largest single cost to the market. When funds allow we intend to put in a recycling system.

Looking forward we need to improve in all sections and not rest on our laurels. In order to speed things up farmers need to arrive much earlier. Coming to the market with stock when we wish to start selling does not help. This particularly important on Special store sales

We have taken on a part time trainee auctioneer and in time this should spread the workload

On behalf of the board I would like to thank everyone for continuing to support our decisions to try and improve the running of your market Your opinions are vital to us so please tell us of anything you think should be done to improve your market.

The hard work of all the staff both in the office and outside in the yard is so much appreciated. Everyone is part of the team and the staff are new client's first impression of the market I would particularly like to thank the volunteers who help when they are in the market .At peak times your help is invaluable.

Finally I am sure along with board you will all agree what a great asset to the market Tom Wrench is. His work ethic, efforts and energy seem to be tireless and we are very fortunate to have him at the helm.

Thank you for your support.

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Forthcoming Sales 2017

23rd January Sale of Store Cattle

6th of February Sale of Store Cattle

11th of February Smallholders Sale

20th of February Sale of Store Cattle

6th of March Sale of Store Cattle

Vendors who are wishing to sell stock please feel free to contact:

Tom Wrench - 07774 723758 Steve Martin - 07960 085950 Martin Lloyd - 07972 375351

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